# MILITARY APPRECIATION DAY

Gain significant exposure for your business as we honor and celebrate Alaska's military on *Military Appreciation Day.* You can help us provide discounted admission for all military personnel (active, retired and veterans) along with their families of up to three dependents. *Investment: \$20,000 plus reimbursement of discount.* 

#### **SPONSOR BENEFITS**

#### **90.000 PRINTED** RECOGNITION Exclusive naming rights of day **Programs distributed** statewide and digital version + ONLINE Unique customized activation Vendor newsletter to engage with Fairgoers in **500 PRINTED** distributed daily DISPLAY heavy foot traffic areas and high visibility; 10'x10' booth at SPACE **125 PRINTED Annual Report listing** all 4 gates and 10'x20' booth in + ONLINE **Pioneer Plaza with electricity** Social media **4 POSTS** cross-promotion **EVENTS Private event opportunities Daily Schedule brochure UP TO 10,000 Right of first refusal for next Fair** ROFR distributed on-grounds and PRINTED online; complimentary 3"x8" + ONLINE Access to contact info for 400+ panel ad **VENDORS LIST** Fair vendors FROM SIGNING TO Electronic sign on Glenn DISCOUNT Group ticket discount Highway with 13,400 daily 1 WEEK traffic **AFTER FAIR** FAIR LIAISON 1+ Fair staff **Recognition in public and** Package with all TV, print, **4+ PRESENTATIONS** professional presentations radio, and online advertising **POST-FAIR** and publicity materials with REPORT Logo/links on footer of the metrics THROUGH website, Special Days page, **JANUARY 1** Priority parade entry or judging and Sponsor Thank You PARADE NEXT YEAR opportunity page

#### HOSPITALITY BENEFITS

10% OF SPONSORSHIP VALUE	Admission and concert tickets with parking passes	Logo on handstamps at each entrance gate	4 GATES
		Large format banners at each entrance above ticket booths "Today is"	4 BANNERS
2 GUESTS	Board of Directors Reception invitation with parking permit; listed on sponsor's thank you banner at event		
		Listed in Sponsor Thank You map/signage on-grounds	2 SIGNS
4 GUESTS	VIP Hospitality Lounge passes for concert with on-grounds parking and complimentary food and beverages (alcohol not included)		
		Banner with logo on the fence at all 4 gates	4 BANNERS

### **MARKETING BENEFITS**

**ON-GROUNDS BENEFITS** 

# **MILITARY APPRECIATION DAY**

**4.5**M

SOCIAL MEDIA

**IMPRESSIONS** 

**DURING THE FAIR** 

2,869+ Discounts redeemed

**32,000+** Average attendance on this day

**295,000+** Average overall fair attendance

Showcase Your Products & Services

Gain Significant Exposure

Create Brand Awareness

Support the Community

Enhance Your Public Image

Kelly Larson, CFE Director of Community & Corporate Partnerships kelly@alaskastatefair.org 907-746-7164 Alaska State Fair, Inc. A private non-profit 501(c)(3) corporation

### 5 BOOTHS CUSTOMIZED

ACTIVIATION WITH FAIRGOERS

## \$400,000 STATEWIDE

MARKETING CAMPAIGN

> **71%** OF FAIRGOERS WILL DO BUSINESS WITH SPONSORS THAT SUPPORT OUR NON-PROFIT